



Agenda



01

Condor Is Vacation



Our Fleet

02

06



Travel Classes



04

Current Onboard Products



05

Our Flight Destinations



Partners at Cruising Altitude



Sustainability

07

condor ®

Condor Is Vacation And Vacations Are Striped



Condor Company Profile

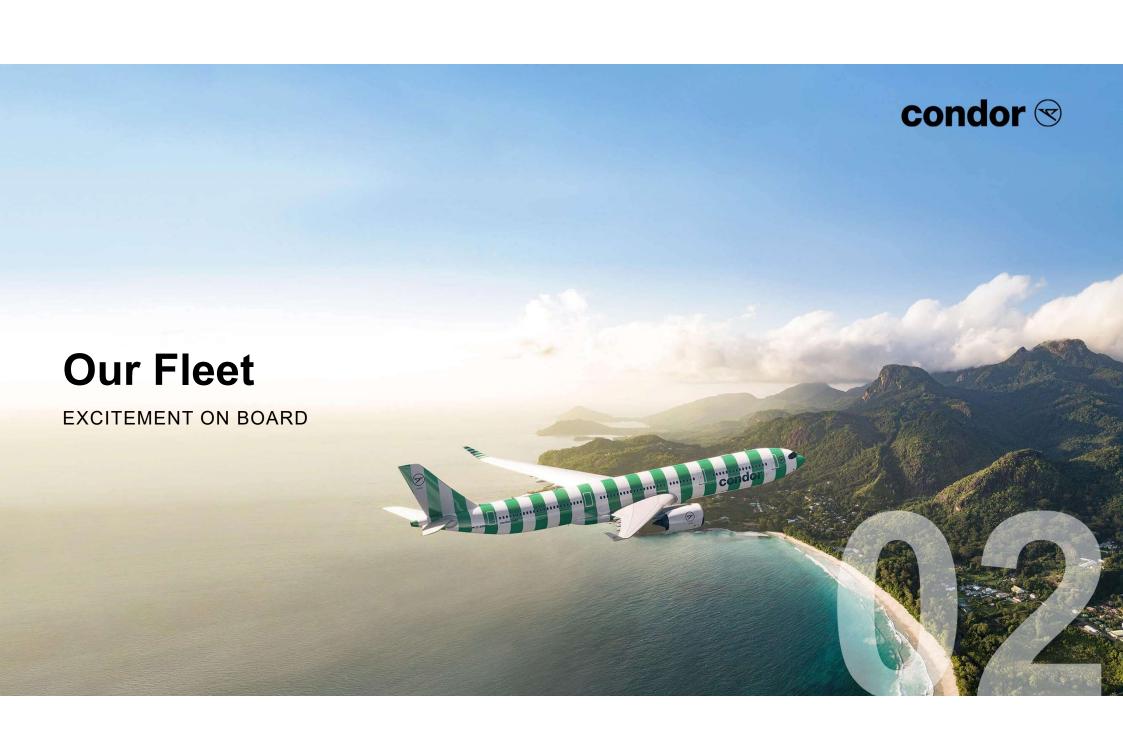
Condor has been bringing its guests to the world's most beautiful vacation destinations since 1956. With a fleet of over 50 aircraft, Condor flies more than nine million passengers to approximately 90 destinations in Europe, Africa and America every year.

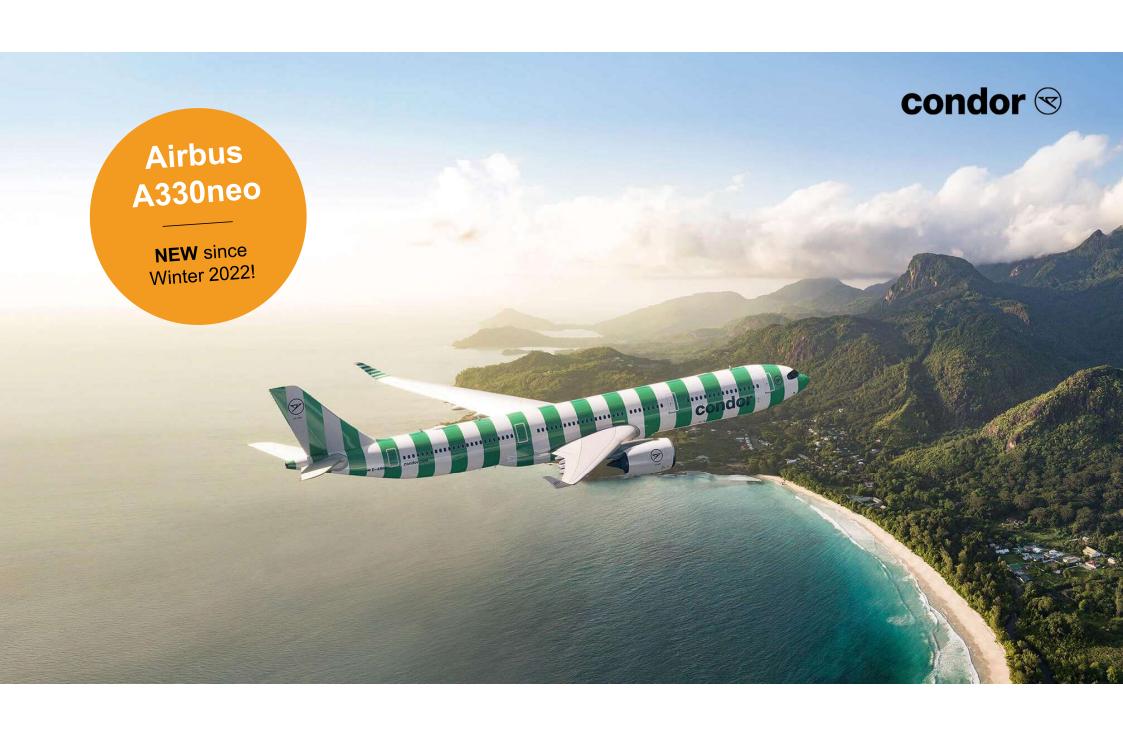
In spring 2022, Germany's most popular vacation airline unveiled its new brand identity:

Condor is vacation. And vacations are striped.

Inspired by beach umbrellas, beach towels and beach chairs, Condor now features stripes in five colors. The new design was unveiled with the first A330neo, which started flying for Condor at the end of 2022. Since then, Condor has been flying 18 A330neo long-haul aircraft, which will be followed in 2024 by 41 brand-new short and medium-haul aircraft from the A32Xneo family.

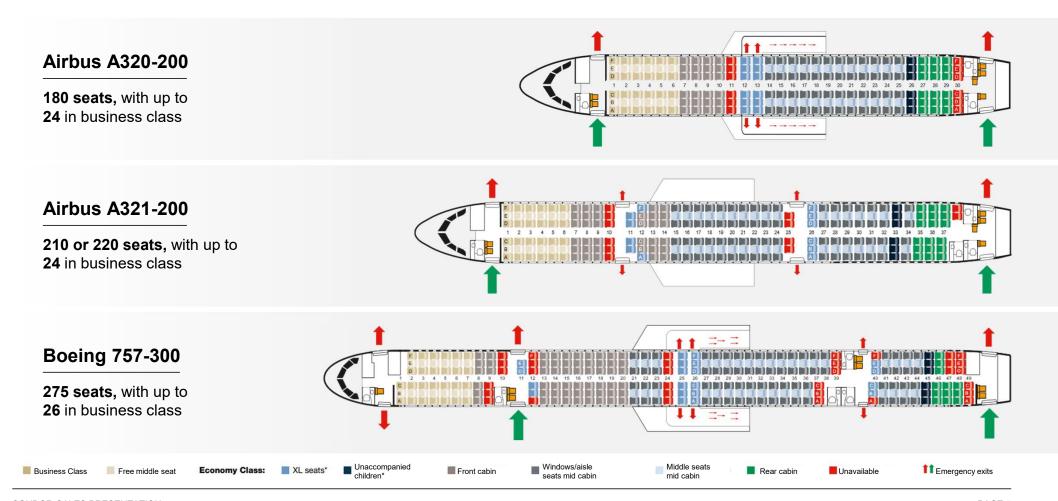






Short and Medium-Haul Fleet





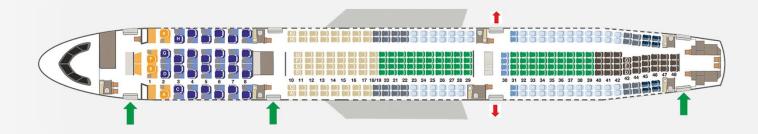
CONDOR SALES PRESENTATION PAGE 7

Long-Haul Fleet



Airbus A330neo

310 seats, with64 in der Premium Economy Class30 in Business Class, including4 Prime Seats



Airbus A330-200

262 seats, with 22 in Business Class



Boeing 767-300ER

245 seats, with30 in Business Class and35 in Premium Economy Class



Business Class

Free middle seat

et Eco

Economy Class:

XL seats

Unaccompanied children*

Front cabin

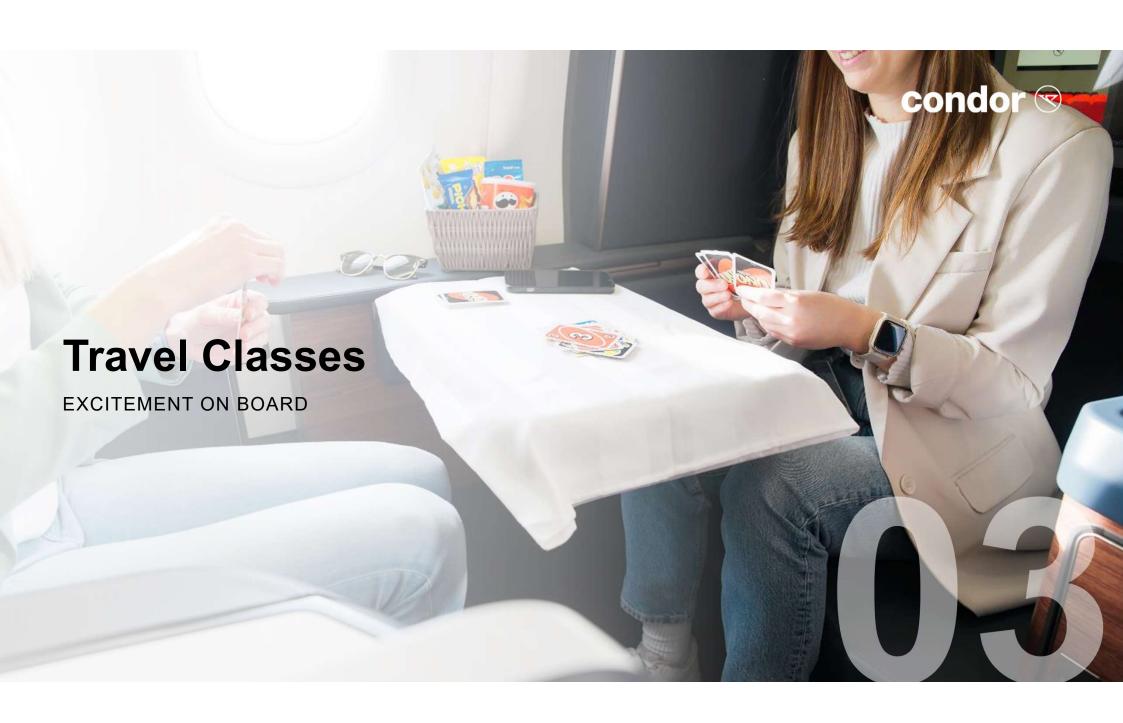
Windows/aisle seats mid cabin

Middle seats mid cabin

Rear cabin

Unavailable

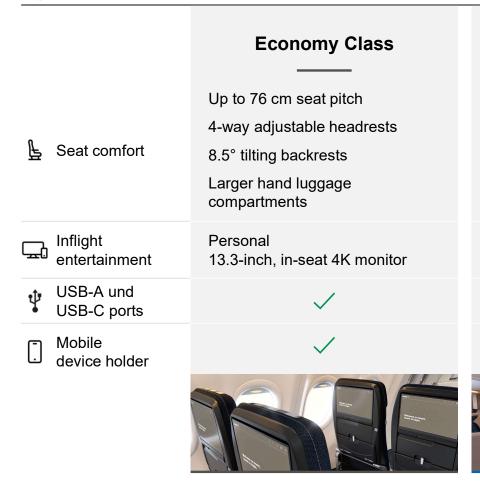
11 Emergency exits



Long-Haul Product:

Special Features of the A330neo Cabin





Premium Economy Class 89 cm seat pitch 6-way adjustable headrests 12° tilting backrest with memory foam Personal adjustable footrest Personal 13.3-inch, in-seat 4K monitor





Register. Bid. Take Off!

Our latest cooperation with Seatboost now allows passengers to bid on the best seats on selected long-haul flights.

Here is how the live auction for free seats in higher booking classes works:

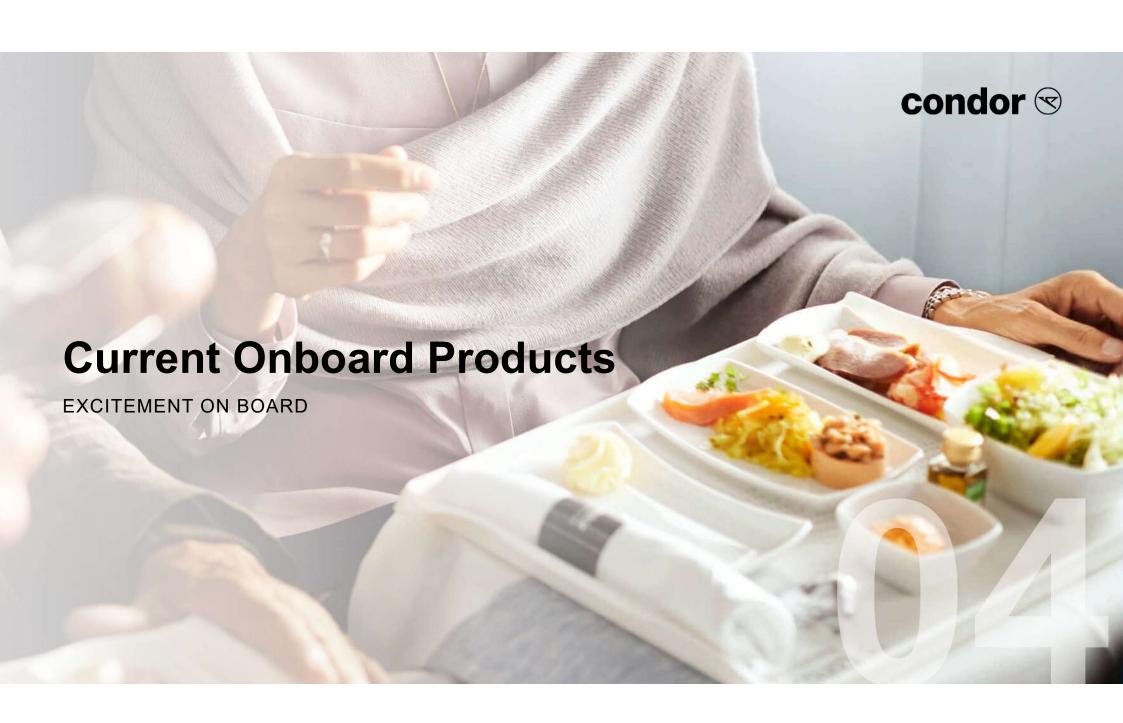
- 1 Download the free SeatBoost app.
- 2 Enter your Condor flight information and add a credit card as a means of payment.
- **3** Join the auction and start bidding.
- The upgrade is activated immediately to the highest bidder.

 The new boarding pass is then uploaded to the SeatBoost app.









Meal Concept: Taste the World



Overview

SHORT AND MEDIUM-HAUL

	Economy Class	Business Class
Beverages	€	✓
Alcoholic beverages	€	✓
୩ଠ୍ୟ Meals	€	✓ Taste the World dish

LONG-HAUL

Economy Class	Premium Economy Class	Business Class
✓	✓	✓
€	✓	✓
✓ Standard menu	Premium menu	Gourmet menu

Taste the World Premium Menu



LONG-HAUL: Economy Class & Premium Economy Class



Standard menu



Classic Premium menu



Children's Premium menu



Vegetarian Premium menu



Veg Pre



CONDOR SALES PRESENTATION PAGE 15

Taste the World Premium Menu



LONG-HAUL: Economy Class & Premium Economy Class













Vegetarian Premium menu

Vegan Premium menu

Gluten-free Premium menu

Lactose-free Premium menu

CONDOR SALES PRESENTATION PAGE 16

Taste the World Premium Menu



LONG-HAUL: Business Class



Classic Gourmet menu



Children's menu



Vegetarian menu



Vegan menu



Glu mer



Taste the World Premium Menu



LONG-HAUL: Business Class

Vegetarian

menu











Vegan menu

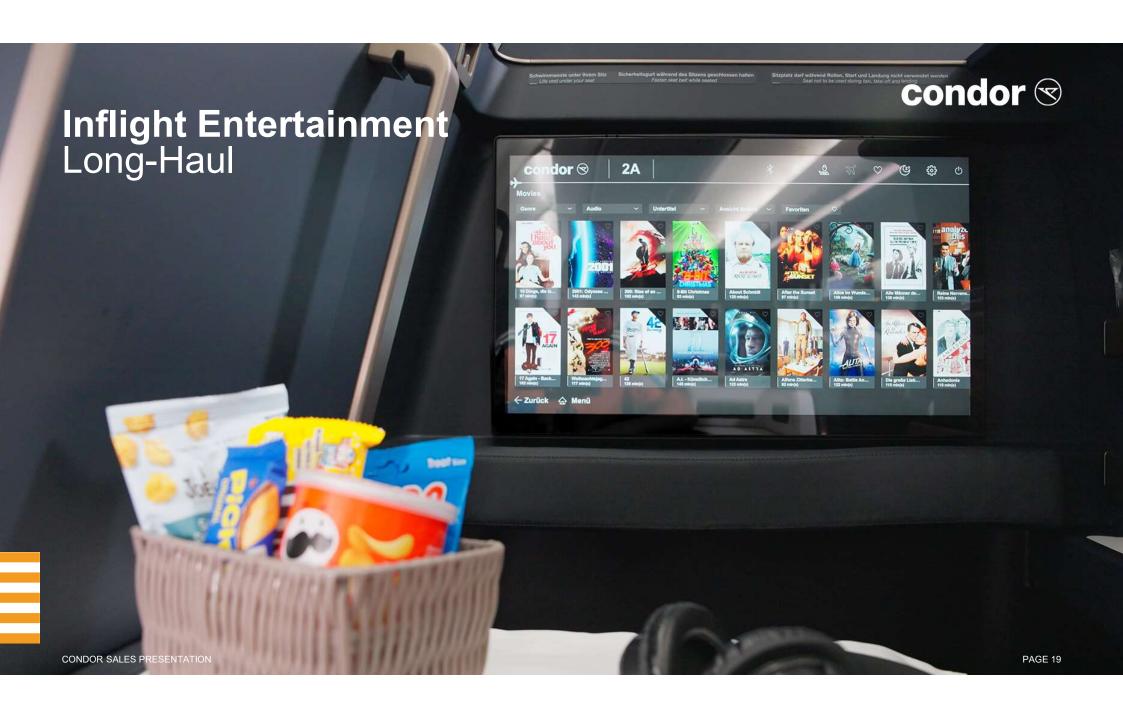


Gluten-free menu



Lactose-free menu

PAGE 18 CONDOR SALES PRESENTATION



Travel Light and Easily Additional Baggage Offers

Excess baggage



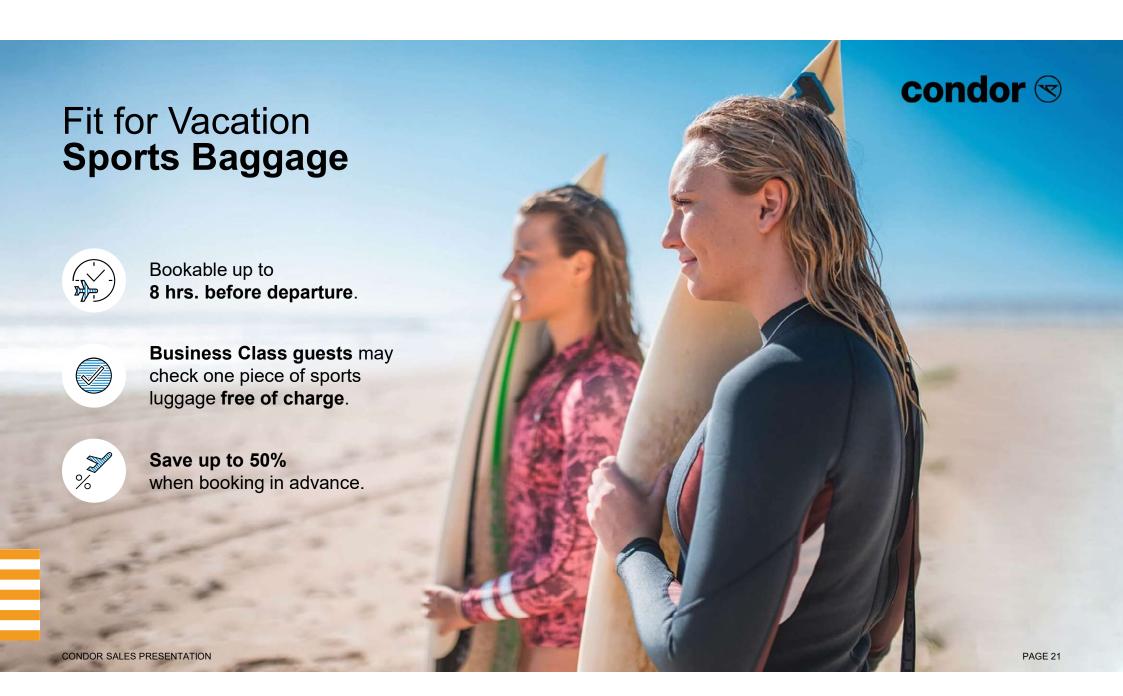
Bookable up to **8 hrs. before departure**.

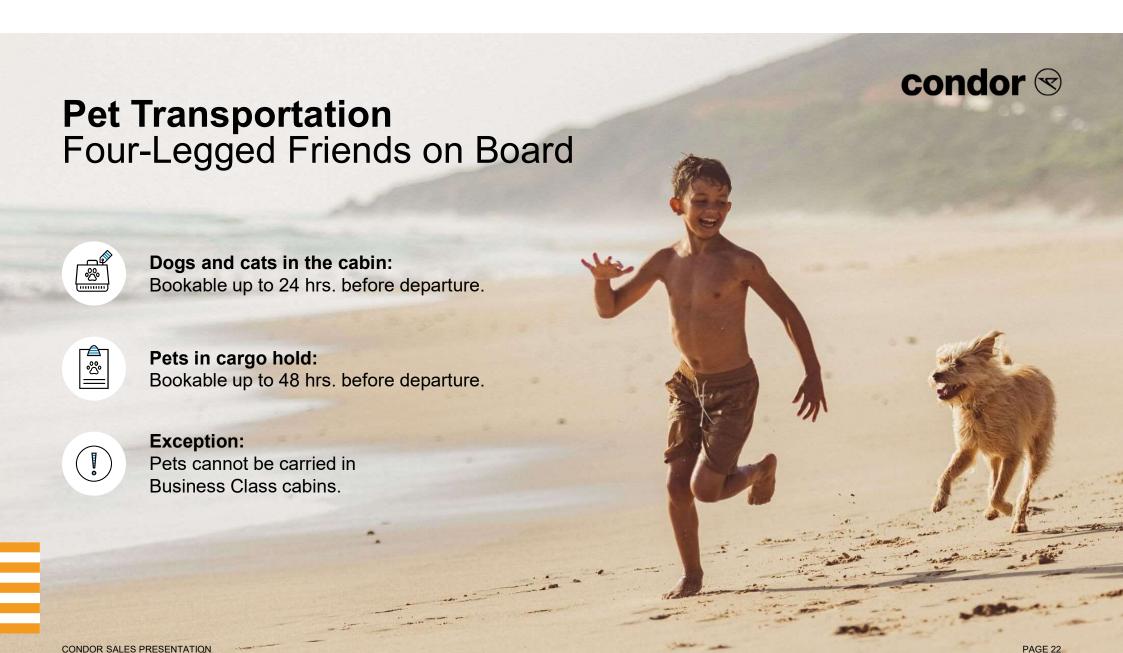


Save up to 50% when booking in advance.



CONDOR SALES PRESENTATION









Free reservation for Business Class guests, guests with severe disabilities, wheelchair users and unaccompanied children (5-11 years old).



Overhead bins can be reserved for a fee in Economy Class on all Condor flights.

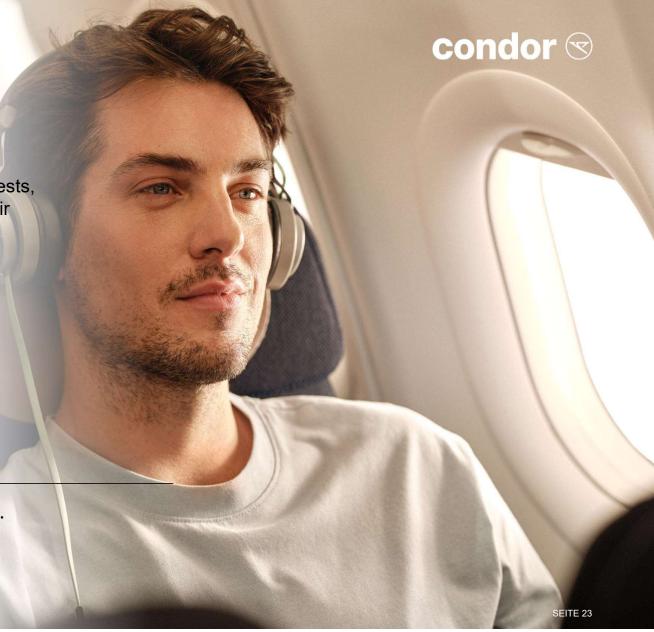


XL seats for extra comfort.

✓ Book a preferred seat up to 48 hrs. before departure.

Prices are updated daily, depending on flight zone and seat category.

CONDOR SALES PRESENTATION



Priority PackageFly with Special Privileges



Priority Check-in:

Quick check-in with no long queues.



Priority Boarding:

Board the plane first.



Priority Security Check:

Speed through the security check.



Priority Baggage:

Baggage is unloaded first upon arrival.

- ✓ Bookable up to 24 hrs. before departure.
- The Priority Package is partly **included** in **Premium Economy/Business Class** bookings.



Affordable and Direct: Get to the Airport with Deutsche Bahn Rail&Fly



Bookable up to 3 hrs. before departure.

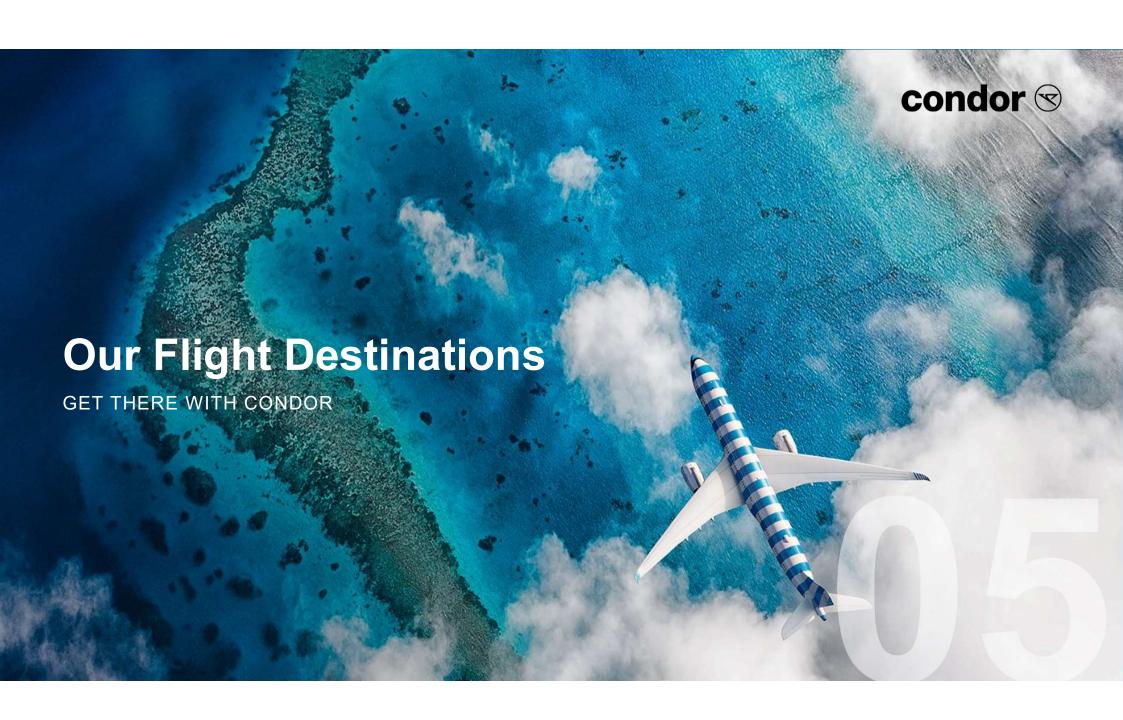


Available for short, medium and long-haul flights.



Entitles the holder to travel by train on the day of validity (departure date) +/- 1 day.

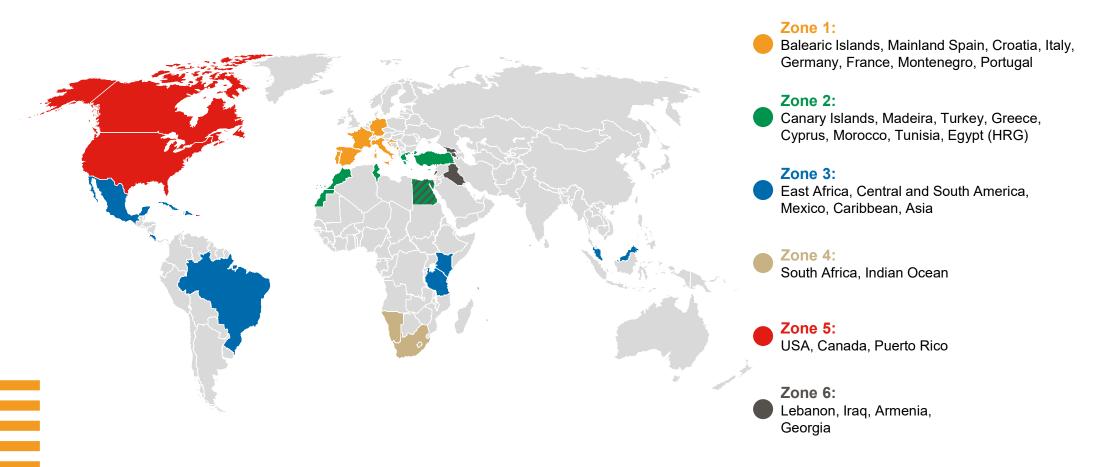




Six Different Zones

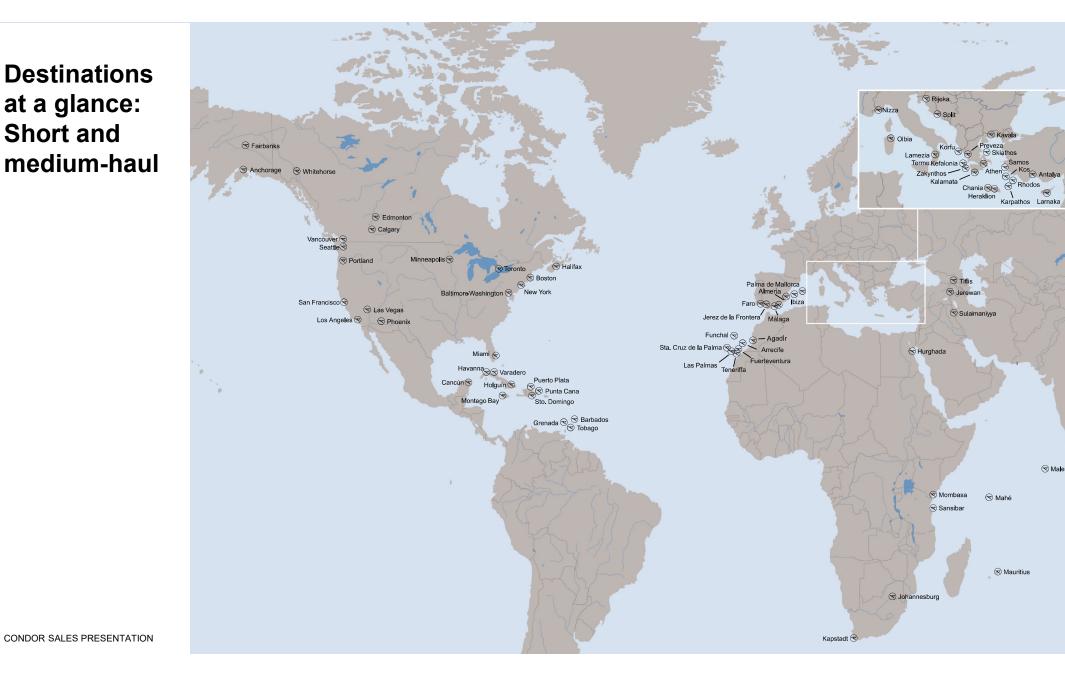
for Condor Destinations

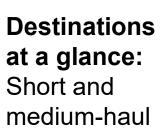




CONDOR SALES PRESENTATION PAGE 27

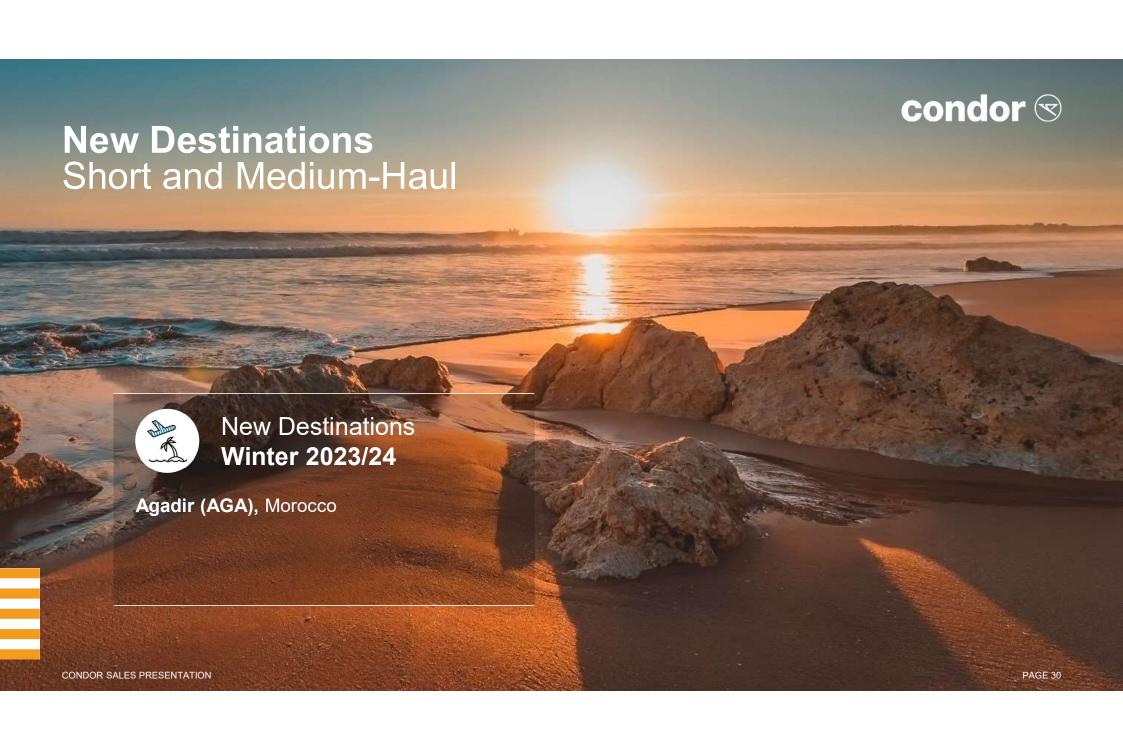
Destinations at a glance: **Short and** medium-haul





CONDOR SALES PRESENTATION



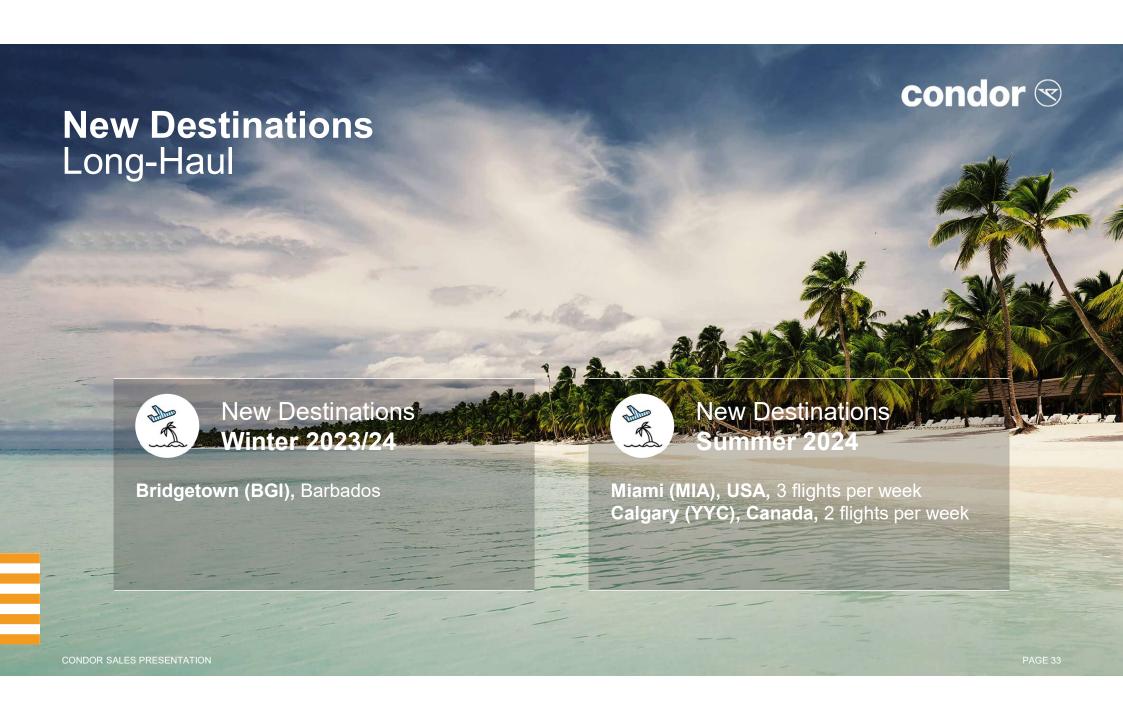


Destinations at a glance: Long-haul





Destinations at a glance: Long-haul



Our Interline Partners Worldwide/Partner Airlines





CONDOR SALES PRESENTATION



Destination/Country Flights Season 2023/2024

DE 2283: Tanzania (ZNZ) – Frankfurt (FRA)) via Mombasa (MBA)				
Travel Day	Depart ZNZ	Arrive FRA	Flight Time	
Monday	09:45 am	07:25 pm	11:40 hrs.	
Wednesday	09:45 am	07:25 pm	11:40 hrs.	
Saturday	08:30 am	06:10 pm	11:40 hrs	

condor

01.11.2023 -30.04.2024

DE 2282: Fra	ankfurt (FRA) – T	anzania (ZNZ	() via Mombasa
(MBA)			

Travel Day	Depart FRA	Arrive ZNZ	Flight Time
Tuesday	08:00 pm	08:15 am +1	10:15 hrs.
Friday	06:45 pm	07:00 am+1	10:15 hrs.
Sunday	08:00 pm	08:15 am +1	10:15 hrs.



InformationAlways Up to Date

condor 🕾

- ✓ Information and contests
- Brochures and overviews
- Booking tool

- Offers and news
- ✓ Product information



Portal for expeditors:

agent.condor.com



Expeditors group on Facebook:

Condor: Wir lieben Expis.







Corporate Social Responsibility



Social responsibility:

We are involved in various charitable projects.

Children in poverty | Natural disasters | Environmentally friendly travel | Cultural exchange



Recognition:

Rated "very strong" for "sustainable behavior" by FOCUS and FOCUS Money magazines.



Efficient fuel consumption:

Less than three liters per passenger per 100 kilometers.

condor 😌





Sustainability

Part of our Mission





Our Technology

LONG-HAUL, By mid-2024 up to:

20% less CO2 emissions 60% less noise pollution

SHORT-HAUL/MEDIUM-HAUL, From 2024 up to:

20% less CO2 emissions

50% less noise pollution



Social Responsibility

Highest labor standards for our employees.

#EQUALOPPORTUNITIES
#DIVERSITY
#FAIRNESS

We support local communities.



Integrated Sustainability

Forgo super-short routes that can be provided by other modes of transportation.

We support sustainable tourism initiatives to protect the environment and cultural heritage.

CONDOR SALES PRESENTATION PAGE 40